HITACHI
Inspire the Next

Company Profile

Human * IT

Superior services empowered by combining
the strength of our people and information technology.

⊛ Hitachi Systems, Ltd.

1-2-1 Osaki, Shinagawa-ku, Tokyo, 141-8672 Japan
Tel. +81 3 5435 7777

www.hitachi-systems.com/eng/

FSC MIX
Paper | Supporting
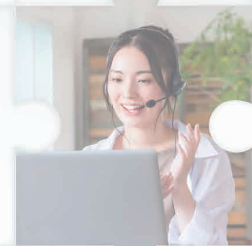responsible forestry
FSC® C003392

CPE-002-2.1 | 2023.4

⊛ Hitachi Systems, Ltd.

Create a place for everyone in an ever-changing world.

Hitachi Systems is creating a place where everyone can live with peace of mind in a changing world, by staying close to people and connecting technologies.

To Realize a Sustainable Society

Hitachi Systems has established and promotes the "Hitachi Systems Way," an employee-centric management mechanism. The objective of Hitachi Systems' Sustainability is to proactively contribute in helping achieve a sustainable society, based on our business brand "Human＊IT" - an essential part of the Hitachi Systems Way. To fulfill this objective, we strive to meet the needs of our customers as well as society by creating unique services that combine our diverse human capital with state-of-the-art information technology.

Corporate Philosophy
～ Significance of our existence in society ～

Proud of our pioneering spirit and experience in our industry, Hitachi Systems contributes to a truly affluent society by developing and providing information technologies, products and services.
Staying close to our customers, we create new value with respect for humanity and its infinite potential, leveraging detailed understanding of our customers to deliver satisfaction that exceeds expectations.

Corporate Vision ～ Future vision and business direction ～

We aim to be a global services company that customers can rely on completely by combining internationally competent people with state-of-the-art information technology to create unique services.

Hitachi Systems Way

Act

Plan

Corporate Philosophy

Corporate Vision

Business Brand

Corporate Strategy
Business Strategy

Our Values

Roles, Tasks, and Decision Criteria

Employees' Proactive Behavior

Check

Do

Education System, Personnel System and Communication Measures

Corporate Brand Formation

Human＊IT

Superior services empowered by combining
the strength of our people and information technology.

IT systems do not function by themselves.
They need people with knowledge and passion to bring out their full performance potential.
We create new value through unique services that integrate diversely talented people with state-of-the-art information technologies.
Hitachi Systems has created the term Human＊IT to describe what we do and puts it to work meeting a broad array of needs worldwide.

Promoting "Sustainability Management" to improve the quality of life for people and enhance customer value

In recent years, the world is faced with a wide array of social issues including population and urbanization problems, while labor shortage due to declining birthrate and aging population is one of the serious social issues Japan has to tackle. In the business sector, the pace of digital transformation (DX), which aims to transform management and improve the quality of life, is accelerating. We will be required to further adapt to new lifestyles in the future, that is, the new ways people live and work.
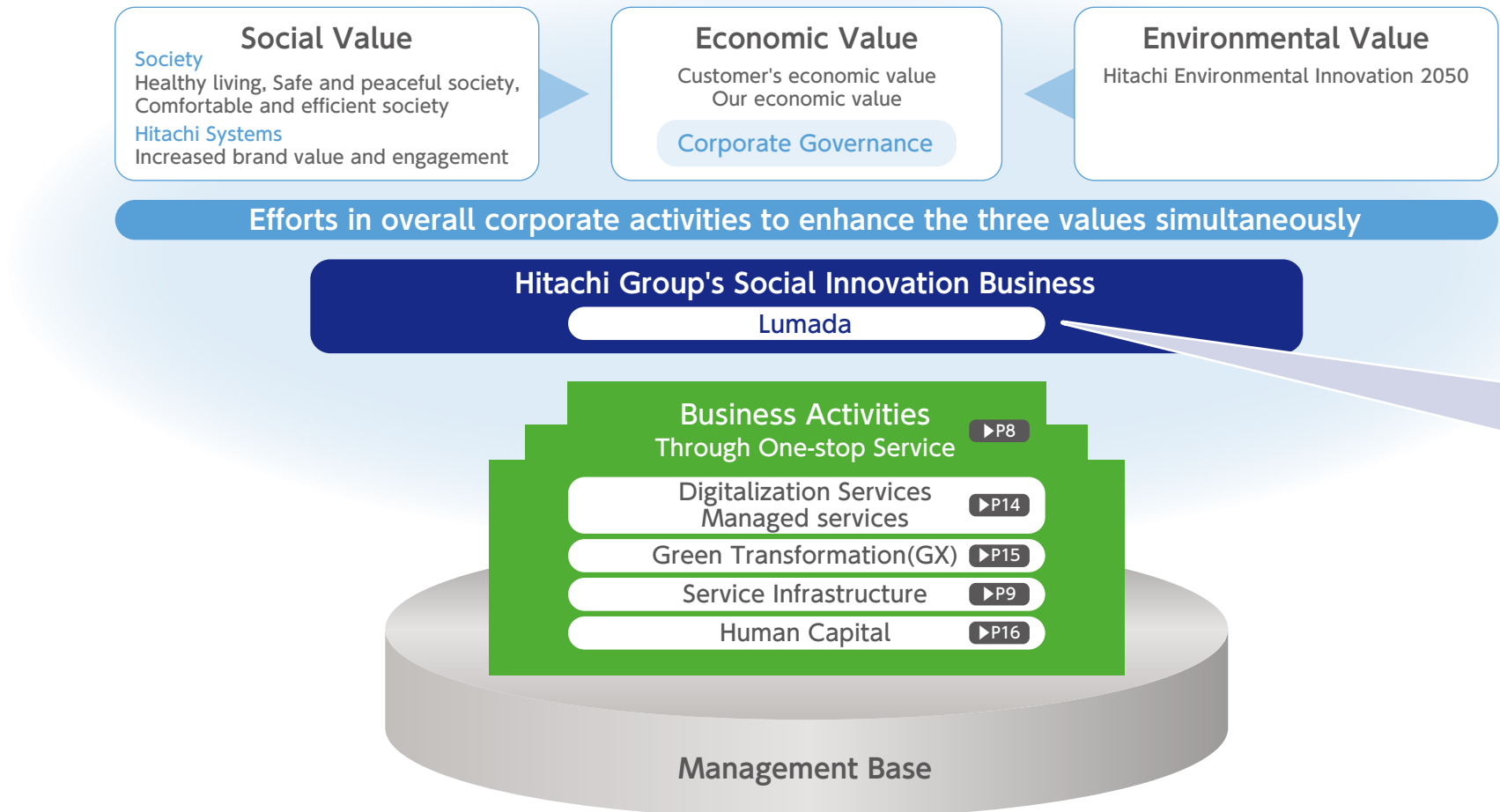
The Hitachi Systems Group promotes sustainability management as a member supporting the Hitachi Group's social innovation business, in efforts to meet the expectations and demands of our customers and society in a changing world and contribute to the realization of a truly affluent society, as stated in our corporate philosophy.

The prerequisite for this is corporate governance. We place strong emphasis on building a foundation that prioritizes compliance and health and safety of our employees, as well as on developing human capital capable of contributing to resolving social issues. In addition to creating an environment where diverse human capital can play active roles and produce great results with their diverse values and flexible working styles, it is critical for us to continue being a corporate group that is trusted by customers and society, under the basic principle that "health and safety take precedence over everything else". Each employee has a sense of corporate ethics and engages in business activities based on corporate ethics and legal compliance.

Staying close to our customers, our diverse human capital will continue to deepen the understanding of our customers' business and create value together with them and our partners (Co-creation). We will solve social issues through our strengths in professional human capital and service infrastructure, combined with unique services in collaboration with the Lumada utilizing Hitachi's advanced digital technologies. At the same time, we will contribute to improving social, environmental, and economic values as well as support the enhancement of people's quality of life and customer values.
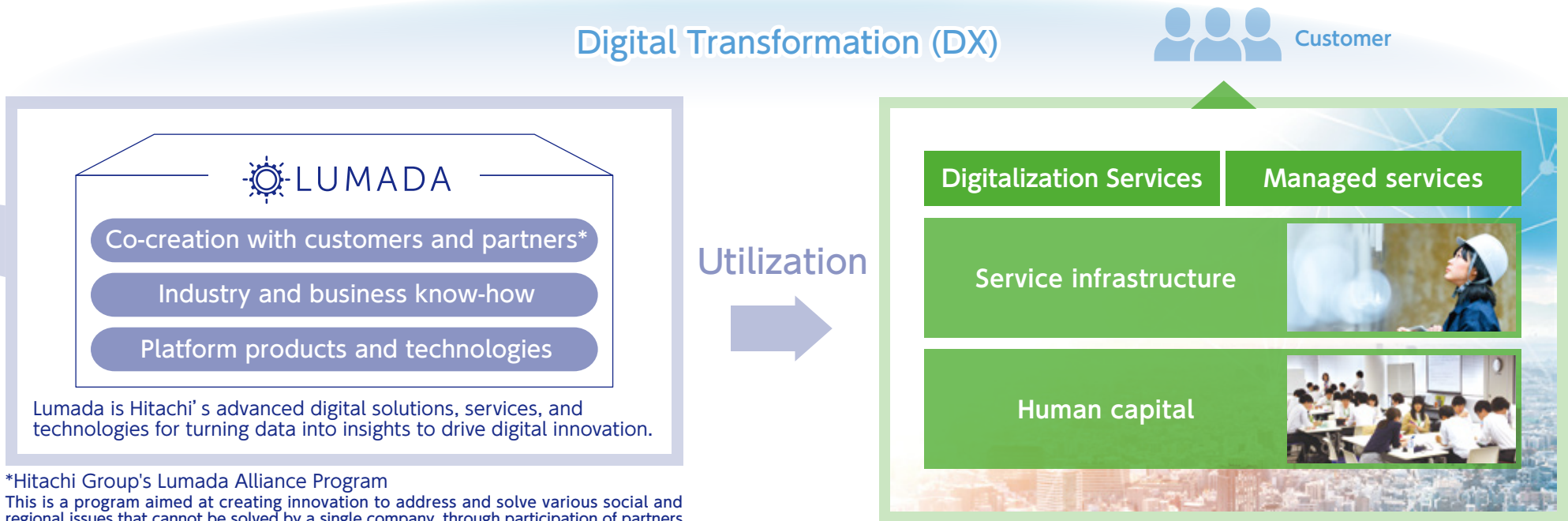
Setsuo Shibahara
President and CEO
Hitachi Systems, Ltd.

Contributing to the realization of a truly affluent society through environmental, social and governance (ESG) initiatives

Hitachi Systems will promote digital transformation (DX) through Co-creation with customers and partners, utilizing its strength in professional human capital and service infrastructure. Together with other Hitachi group companies, Hitachi Systems will be pursuing innovations that reflect today's needs. In addition, we will promote corporate activities that project 10 to 20 years ahead while striving to strengthen the management foundation that supports sustainable growth. We will work towards realization of a truly affluent society by contributing to improving social, environmental, and economic values that are created through challenges in new areas and solving various issues.

Social Value
Society
Healthy living, Safe and peaceful society, Comfortable and efficient society
Hitachi Systems
Increased brand value and engagement

Economic Value
Customer's economic value
Our economic value

Corporate Governance

Environmental Value
Hitachi Environmental Innovation 2050

Efforts in overall corporate activities to enhance the three values simultaneously

Hitachi Group's Social Innovation Business
Lumada

Business Activities
Through One-stop Service ▶P8

- Digitalization Services Managed services ▶P14
- Green Transformation(GX) ▶P15
- Service Infrastructure ▶P9
- Human Capital ▶P16

Management Base

Goals to Contribute to Through One-stop Service	Goals to Contribute to Through Overall Corporate Activities

SUSTAINABLE DEVELOPMENT GOALS
17 Goals to Change the World

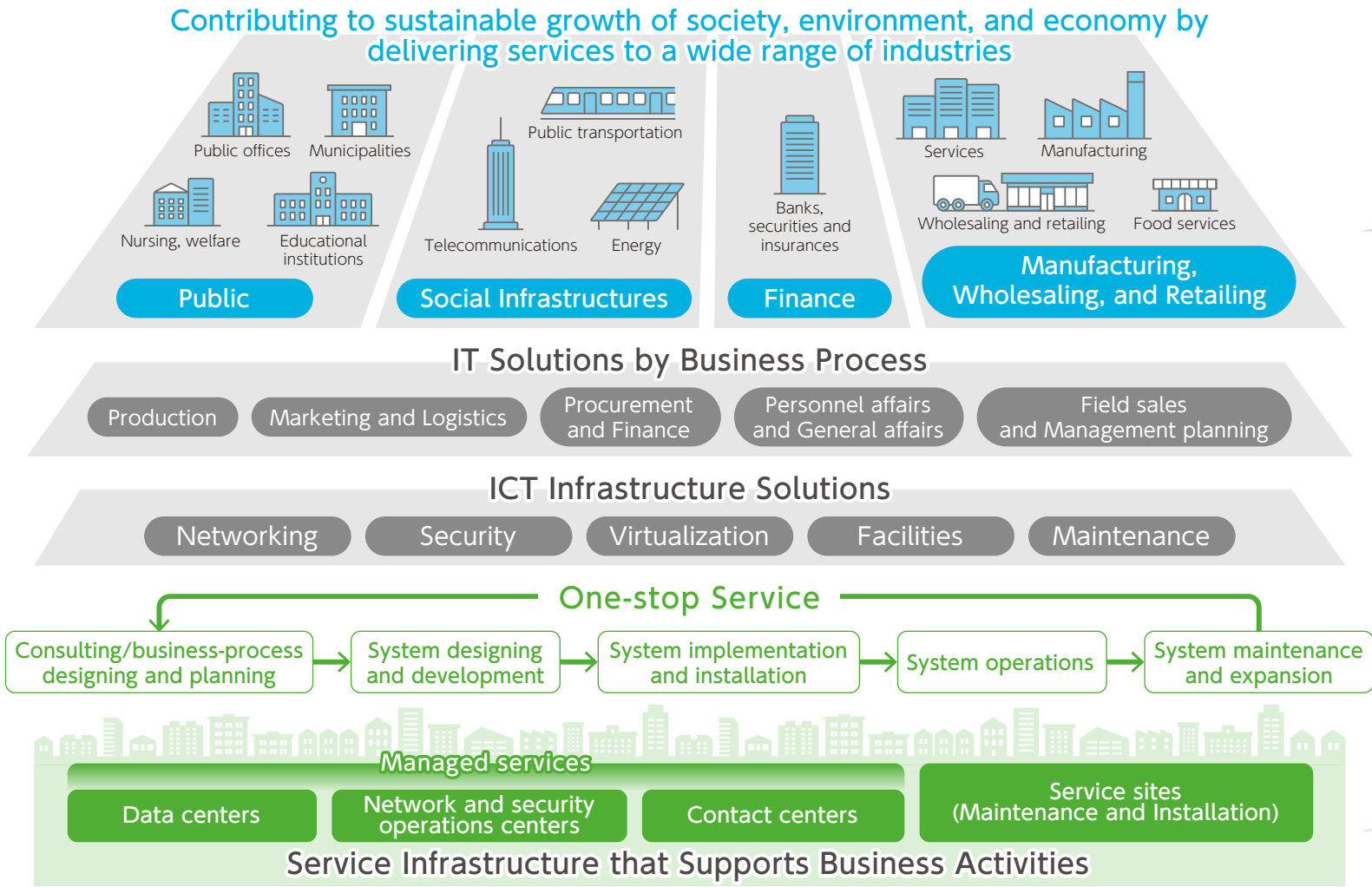## Hitachi Systems' Lumada Business

We will collaborate with Hitachi's Lumada to realize DX for our customers globally.
We will propose site-friendly digitalization and create a cycle of collaborative value creation by integrating Hitachi Systems' digitalization and managed services, which utilizes our human capital and service infrastructure featuring business knowledge and know-how acquired through solving customers' problems across a variety of industries, with Hitachi's Lumada.

LUMADA
- Co-creation with customers and partners*
- Industry and business know-how
- Platform products and technologies

Lumada is Hitachi's advanced digital solutions, services, and technologies for turning data into insights to drive digital innovation.

*Hitachi Group's Lumada Alliance Program
This is a program aimed at creating innovation to address and solve various social and regional issues that cannot be solved by a single company, through participation of partners sharing a common vision of "mutually leveraging technologies, know-how, and ideas to create new value from data and contribute to improving people's quality of life and developing sustainable society and economy - and circulating the value for mutual growth".

Utilization

Digital Transformation (DX)
Customer

Digitalization Services	Managed services

Service infrastructure

Human capital

Solving social issues through one-stop service

Hitachi Systems recognizes the impact of its business activities on people, society, and the environment, as well as its social responsibilities, and is working to create new value that meet people's expectations and demands. This is made possible by our service infrastructure that supports our customers' business activities as well as a wide array of services that leverage our expertise in system development, operation and maintenance using advanced technologies. We will contribute to solving social issues with a true one-stop service that bring together the power of people and IT.

Contributing to sustainable growth of society, environment, and economy by delivering services to a wide range of industries

Public offices | Municipalities
Nursing, welfare | Educational institutions
Public

Public transportation
Telecommunications | Energy
Social Infrastructures

Banks, securities and insurances
Finance

Services | Manufacturing
Wholesaling and retailing | Food services
Manufacturing, Wholesaling, and Retailing

IT Solutions by Business Process

- Production
- Marketing and Logistics
- Procurement and Finance
- Personnel affairs and General affairs
- Field sales and Management planning

ICT Infrastructure Solutions

- Networking
- Security
- Virtualization
- Facilities
- Maintenance

One-stop Service

Consulting/business-process designing and planning → System designing and development → System implementation and installation → System operations → System maintenance and expansion

Managed services

- Data centers
- Network and security operations centers
- Contact centers
- Service sites (Maintenance and Installation)

Service Infrastructure that Supports Business Activities

Public
Contributing to more convenient, fair and equitable administrative services.

Related SDGs

Social Infrastructures
Contributing to realizing social infrastructures where people can live with peace of mind.

Related SDGs

Finance
Contributing to the financial sector by improving operational efficiency and customer service, as well as reducing crime and fostering regional development through promoting cashless economy.

Related SDGs

Manufacturing, Wholesaling, and Retailing
Contributing to improving efficiency in the manufacturing industry, as well as creating a rewarding work environment.

Related SDGs

Managed services

Data centers
Providing reliable services globally to assist customers with their digital transformation efforts. We also collaborate with partners to provide multi-cloud-ready services.

Network and security operations centers
Protecting our customers' information assets by operating and monitoring their systems, networks and security 24/7.

Contact centers
Providing 24/7 support nationwide, including BPO services and technical help desks.

Service sites (Maintenance and Installation)
Field service engineers are on standby at around 300 service sites to assist customers experiencing problems. These services also go beyond IT, such as collaborative robots.

Service infrastructure supporting business activities

Related SDGs

Public

Public IT systems are required to respond quickly to changes in society and legal revisions. For customers in the public sector, including government offices and local governments, Hitachi Systems provides systems featuring high security and extensive support that are easy to use for residents and government employees.

A wide range of systems for resident records, taxes, and welfare services are offered for e-local governments to improve resident services and reduce TCO through operational optimization.

We support health promotion projects by holding health seminars, visualizing activity records, and so on.

Social Infrastructures

Hitachi Systems offers solutions that support a wide array of businesses and industries including planning of public transportation operation, maintenance and management of public structures, construction of storage batteries, and quick charger facilities for electric vehicles (EV), as well as support for agricultural businesses.

We support rapid decision-making by mapping information such as images and videos on maps in real time to visualize the on-site status of social infrastructure.

We remotely monitor the water quality, water level, and other conditions of water infrastructure to support safe and secure water and sewage services as well as operational efficiency.

Finance

We provide end-to-end support for business systems tailored to the banking, insurance, securities, and leasing industries. Our services start with consulting customers on their systems needs and continue with planning, designing, developing, operating, and maintaining business systems. We also protect online banking services from cyber attacks.

Systemized solutions for the financial industry covering sectors such as banking, securities, and insurance.

We provide our customers with support for going paperless without significantly changing the current operations.

Manufacturing, Wholesaling, and Retailing

Manufacturing
We help reduce customers' workload and enhance productivity by providing ERP system for integrated production and sales management, human capital management, and accounting, as well as offering services that utilize IoT and collaborative robots.

Wholesaling and Retailing
For wholesalers, we offer business systems focused on sales, purchasing, and inventory control. For retailers, we offer business systems that help keep track of all relevant data from headquarters operations to store information, in order to solve management issues.

We offer total support from planning and conceptual design prior to the introduction of collaborative robots, etc. through to installation arrangements and operational training.

We solve management issues in the manufacturing, distribution, and retail industries through integrated management focused on production and sales.

Hitachi Systems' Lumada Business

We will collaborate with Hitachi's Lumada to realize DX for our customers globally. The first step is Hitachi Systems' digitalization services, which supports digital transformation of customers' sites. Our managed services facilitating operation, maintenance, and monitoring combined with security or networks also sustain the necessary system quality and operations through modernization. Hitachi Systems works in tandem with the Hitachi Group and its partners to provide these services utilizing human capital and service infrastructure featuring business knowledge and know-how acquired by solving customer problems across a variety of industries. We promote a digital transformation through ongoing discussions with customers, on-site workflow analyses, and Business Process Re-engineering (BPR)* policies to create a cycle of collaborative value creation.

*Business Process Re-engineering (BPR) refers to operational reforms to reconfigure workflows and information systems.

Case 01 — Planning effective tourism initiatives using free Wi-Fi usage data

Free Wi-Fi hotspots are installed in tourist areas to collect logs of user count, stay time, and sightseeing flow line. The analysis results are visualized and utilized in the development of tourism initiatives.

Example of digitalization services

Case 02 — Data-based usage visualization of IoT-connected home appliances

We utilize IoT to enable home appliances to be operated using applications. At the same time, data from home appliances is collected and analyzed in the cloud for future product development and fault and predictive diagnoses.

Example of digitalization services

Case 03 — Improving maintenance operations and shifting to preventive maintenance with manufacturing facility asset management services

Paper-based maintenance records and spare parts management of manufacturing facilities are digitalized to enable inventory control across departments. Preventive maintenance is further enhanced with failure trend analysis.

Example of digitalization services

Case 04 — Strengthening measures against broader and more sophisticated cyberattacks via monitoring by engineers versed in security

Security analysts monitor customers' systems from a security operation center. An early discovery and response to security incidents helps mitigate and prevent the spread of damage.
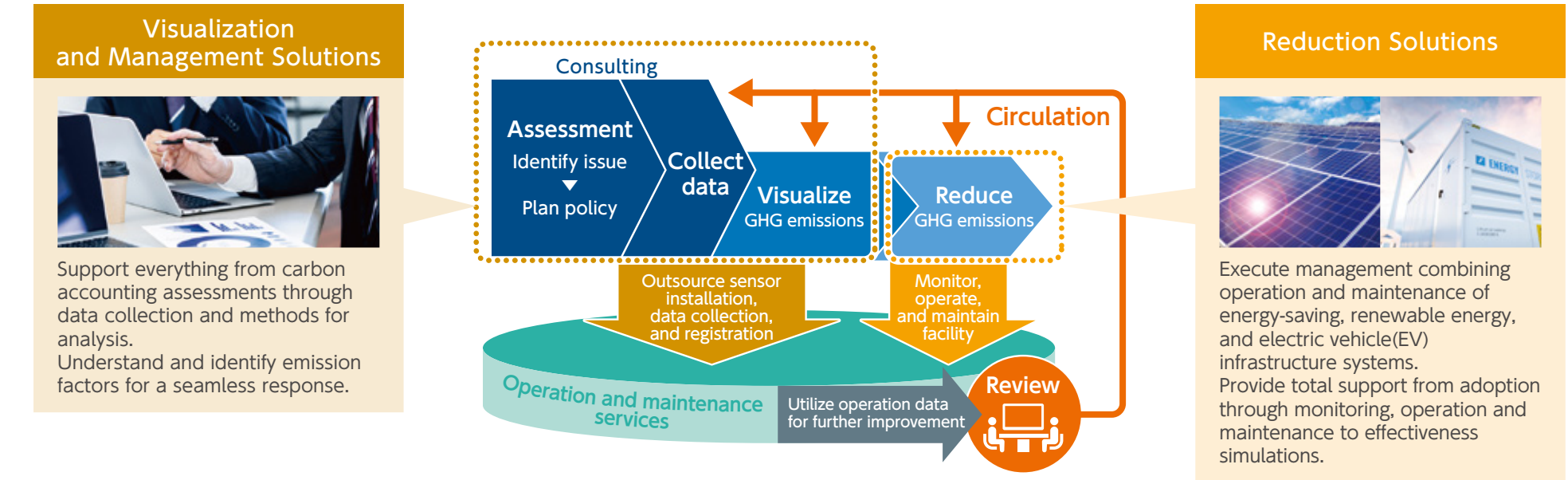
Example of managed services

Hitachi Systems' Green Transformation(GX)

The Hitachi Group has established an Environmental Vision and the Hitachi Environmental Innovation 2050 long-term environmental targets based on grave environmental issues worldwide and management policy. We also announced Hitachi Carbon Neutrality 2030 to more quickly achieve those targets.
Hitachi Systems offers solutions to reduce GHG* emissions through solutions to visualize GHG emissions and adopt energy-saving and renewable energy equipment as well as provides energy management systems. We also offer solutions to support the absorption and removal of GHG emissions through reforestation and other measures.
These green transformation services further support the carbon neutrality initiatives of our customers and strives to achieve both the higher quality of life and sustainable society, which the Hitachi Group aims to realize.

*Greenhouse Gas

Visualization and Management Solutions

Support everything from carbon accounting assessments through data collection and methods for analysis.
Understand and identify emission factors for a seamless response.

Consulting

Assessment — Identify issue ▼ Plan policy

Collect data

Visualize GHG emissions

Reduce GHG emissions

Circulation

Outsource sensor installation, data collection, and registration

Monitor, operate, and maintain facility

Operation and maintenance services

Utilize operation data for further improvement

Review

Reduction Solutions

Execute management combining operation and maintenance of energy-saving, renewable energy, and electric vehicle(EV) infrastructure systems.
Provide total support from adoption through monitoring, operation and maintenance to effectiveness simulations.

Environmental initiatives

We have established an environmental management system and are promoting environmentally friendly activities, such as initiatives toward a Green Transformation.

● Reduction of power consumption in data centers and offices
● Promotion of a shift to electric alternatives for company vehicles including service cars
● Environmental conservation activities

Creating an environment where diverse human capital can play active roles

Related SDGs 4 QUALITY EDUCATION | 5 GENDER EQUALITY | 8 DECENT WORK AND ECONOMIC GROWTH | 10 REDUCED INEQUALITIES | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION | 13 CLIMATE ACTION | 16 PEACE, JUSTICE AND STRONG INSTITUTIONS | 17 PARTNERSHIPS FOR THE GOALS

Based on the belief that employees are "human capitals," Hitachi Systems aims to utilize them in a way that respects a diverse variety of human qualities, regardless of age, gender, or disability. To this end, we are working to establish a personnel system that maximizes individual strengths and a systematic education system consisting of job-specific, stratified, and global training programs. At the same time, we are focusing on creating a comfortable workplace and building a system for systematic human resource development through integration with our human resource strategy data.

Education of human capital for maximizes individual strength

Comprehensive education to teach everything from basic to specialized skills

Acquiring basic skills through group training

Acquiring specialized basic skills through practical training

We have prepared comprehensive education to teach employees the necessary operational knowledge and specialized skills. New employees in particular take part in skill training for up to six months after joining the company and learn proper business etiquette in each occupation before receiving a specific job assignment. Additionally, Hitachi Systems has put in place its own unique onboarding education program for mid-career recruits to quickly develop capable human resources that includes training to develop understanding about the Hitachi Systems Ways, which integrates the Hitachi Group identity, Corporate Philosophy, Management Vision, and Code of Conduct.

Preparing practical training

Training center for security professionals (Strike*)
*Security Threat Response Intelligence and Knowledge Enablement

DX Smart Lounge Osaka

We have equipped our human resource training center and other training facilities with working environments and machines similar to actual service sites as spaces to share specialized knowledge on security. The practical training aims to not only improve knowledge and skill but also teach critical thinking and decision making to develop human capital who can take charge of the first steps toward a digital transformation(DX).

Creating a good work environment

Promotion of health and productivity management

Health promotion through the use of smart devices

Provide next-generation diagnostics for eligible employees to take online

We actively promote measures to maintain and improve our employees' health and support their voluntary actions toward health, so that our employees and their families can lead healthy lives and work with smiles and sense of fulfillment.

Promote diversity

Hitachi Systems SMILE ∞ Farm

Guide dog enlightenment activity

We strive to deepen understanding about diversity by conducting training programs under unconscious bias, LGBTQ, and various other themes as a way to ensure the respect of human rights and promote the active participation of women.
We also established "Hitachi Systems SMILE ∞ Farm" to promote employment of people with disabilities and are creating environments where people can work together with guide dogs.

Internal communication activities

Family Day

10th Anniversary Event

Activities such as our digital in-house newsletters and Family Day share Hitachi Systems businesses and workplaces with not only our employees but also their families.
We hold anniversary events as well to celebrate years with major milestones.

Company Overview

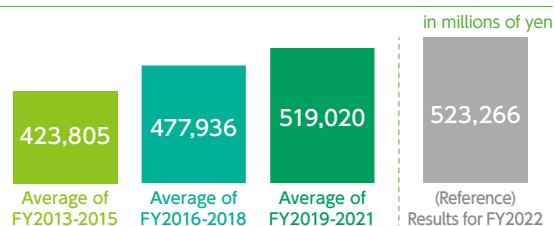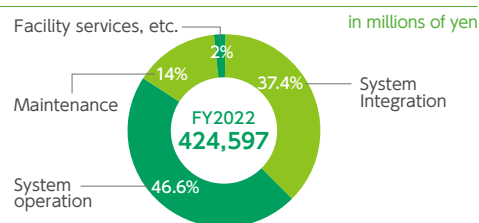|	
Corporate Name	Hitachi Systems, Ltd.
Established	October 1, 1962
Capital	19,162 million yen
Head Office	1-2-1 Osaki, Shinagawa-ku, Tokyo
Representative	Setsuo Shibahara, President and CEO
Business Description	●System integration business●System operation, monitoring, and maintenance business●Network service business●Sale and development of information-related equipment and software
Number of Employees	9,998 (as of April 1, 2023, non-consolidated) 19,307 (as of April 1, 2023, consolidated)
Sales	424,597 million yen (fiscal year 2022, non-consolidated) 523,266 million yen (fiscal year 2022, consolidated)
Approved Licenses and Certifications	ISO9001, ISO14001, ISO/IEC20000*, ISO/IEC27001*, ISO/IEC27017*, Privacy Mark, COPC CSP standard, Construction industry license, Electrical installation notification (general-purpose electric equipment), Electrical installation notification (household electric equipment), First-category goods shipping registration, Warehousing business registration, Electro-communications business notification, Worker-Dispatching Business License, Advanced medical control equipment sales license, Antique business permission, National industrial waste permit

For details on the scope of certification, please visit the company's website at https://www.hitachi-systems.com/eng/
Note: The names of the licenses and certifications have been translated in-house, and are not official.

History

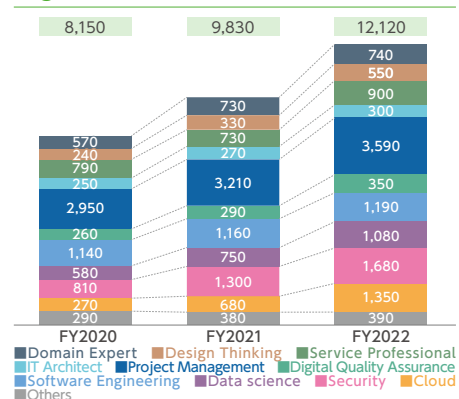| Year	Event
1962	●Establishes Hitachi Electronics Services Co., Ltd.
2011	●Merges with Hitachi Information Systems, Ltd. and changes the company name to Hitachi Systems, Ltd.
2012	●Acquires Cumulus Systems Incorporated, a software company in the United States
2013	●Establishes Hitachi Sunway Information Systems Sdn. Bhd., an IT service joint venture, with a Malaysian IT solution provider
2014	●Establishes Hitachi Systems Power Services, Ltd. ●Acquires Hitachi Systems Micro Clinic Pvt. Ltd. in India ●Acquires Hitachi Systems Networks, Ltd. ●Acquires Hitachi Sunway Data Centre Services Sdn. Bhd. in Malaysia ●Acquires SecureBrain Corporation
2015	●Acquires Above Security Inc. in Canada
2017	●Transfers all businesses from Hitachi Systems Facility Services, Ltd. to Hitachi Systems Techno Services, Ltd., and changes company name to Hitachi Systems Field Services, Ltd. ●Above Security Inc. has changed its name to Hitachi Systems Security Inc.
2021	●Hitachi Systems Field Services, Ltd. (surviving company) merges with Hitachi Systems Networks, Ltd.
2022	●Hitachi Systems Micro Clinic Pvt. Ltd. has changed its name to Hitachi Systems India Pvt. Ltd. ●Cumulus Systems Inc. has changed its name to Hitachi Systems Trusted Cyber Management Inc. and made Hitachi Systems Security Inc. of Canada its subsidiary.

Average sales per mid-term management plan (consolidated)

in millions of yen

	Average of FY2013-2015	Average of FY2016-2018	Average of FY2019-2021	(Reference) Results for FY2022
	423,805	477,936	519,020	523,266

Sales by line of business (non-consolidated)

in millions of yen

FY2022 424,597
- System Integration 37.4%
- System operation 46.6%
- Maintenance 14%
- Facility services, etc. 2%

Certification and awards (Related to creating a good work environment)

Certified under the Health & Productivity Management Outstanding Organizations Recognition program — Conducting excellent health and productivity management — 健康経営優良法人 2023 Health and productivity ホワイト500

Kurumin — Certified under the company supporting childcare — 2021年認定 くるみん 子育てサポートしています

Eruboshi — Certified under the Promotion of Women's Participation and Advancement in the Workplace — 女性が活躍しています！

PRIDE Index — Promotion of understanding of LGBTQ — work with Pride — Gold 2022

Digital Human Resource Trends

	FY2020	FY2021	FY2022
Total	8,150	9,830	12,120
Domain Expert	290	380	390
Design Thinking	270	680	1,350
Service Professional	810	1,300	1,680
IT Architect	580	750	1,080
Project Management	1,140	1,160	1,190
Digital Quality Assurance	260	290	350
Software Engineering	2,950	3,210	3,590
Data science	250	270	300
Security	790	730	900
Cloud	240	330	550
Others	570	730	740

* Hitachi IT Certified Professional Program/ITSS/Human resources with skills in each field based on public and other qualifications.

Major Qualification holders (non-consolidated) *As of March 31, 2023

ICT common●Professional engineer (including assistant):41●IT coordinator:30●IT strategist:36●Systems Auditor Examination:37●System architect:130●Project manager:153●Network specialist:445●Registered Information Security Specialist/Information security specialist:631●Information Technology Service Manager:99●Database Specialist:156●Embedded Systems Specialist:10●Applied information technology engineer:1,801●Fundamental information technology engineer:4,750●Project Management Professional:1,960●Certified Information System Auditors:4

ICT infrastructure solutions (Virtualization, Security, Networking)●Microsoft Certified Professional:3,135●Oracle certification:4,423●Oracle Java certification:1,897●Python3 engineer certification:22●AWS Certification (Professional／Specialty):107●AWS Certification (Associate):259●AWS Certification (Practitioner):507●Microsoft Certified Azure (Expert／Specialty):47●Microsoft Certified Azure (Associate):113●Microsoft Certified Azure (Fundamentals):524●VMware Certified Advanced Professional／VMware Certified Implementation Expert:4●VMware Certified Professional:279●VMware Technical Sales Professional:877●VMware Sales Professional:1,194●Certified Information Systems Security Professional:47●GIAC Certified／Network Forensic Analyst:2●Cisco certification:794●SAP consultant certification:557

Facilities●First-class architects:5●First-class electrical work engineers:30●First-class electrical work operation and management engineers:112●First-class plumbing work operation and management engineers:41●First-class building operation and management engineers:28

Service infrastructure(Managed services:Data centers, Network and security operations centers, Contact centers)●Red Hat Certification:146●ITIL® Expert:86●ITIL® Foundation:3,529●COPC Registered Coordinators:125●Certified Contact Center Professionals:29

AI, RPA, IoT, Drones●JDLA (Japan Deep Learning Association) Deep Learning for ENGINEER:14●JDLA (Japan Deep Learning Association) Deep Learning for GENERAL:366●UiPath Certified Advanced RPA Developer (UiARD):6●UiPath Certified RPA Associate (UiRPA):10●UiPath training (levels1-3):76●Certification of WinActor (CWA):2●Blue Prism RPA Certified Engineer:15●Certified BizRobo! DS:3●Certified BizRobo! DA:2●Certified IoT System Engineer (expert level):8●Certified IoT System Engineer (intermediate level):167●The Association of Qualification Test of Drone:17

* Our fiscal year runs from April 1 though March 31. * Consolidated sales are based on the U.S. SEC standards for FY2013-2014 and IFRS standards from FY2015 onward, and have not been audited by a certified public accountant. * Sales, Number of Employees and Major Qualification holders are updated annually in June.

Organization

*As of October 1, 2023

Board of Directors

President   **Corporate Auditor Division**

Business Cloud Services Group
- Alliance & Services Development Division
- Business Services Division
- Security Services Division
- Managed Services Division
- Contact Center and BPO Services Division

Public & Social Business Group
- Public Solution Services Division 1
- Public Solution Services Division 2
- Social Information Services Division
- Public & Social Platform Services Division

Financial Systems Services Group
- Financial Digital Transformation Division *2
- Financial Solution Services Division 1
- Financial Solution Services Division 2

Industrial & Distribution Business Group
- Industrial & Distribution Solution Services Division 1 *4
- Industrial & Distribution Solution Services Division 2 *4
- Industrial & Distribution Digital Transformation Division *3
- Nationwide Platform Services Division *2*3

- Tohoku Regional Office
- Kanto-Koshin'etsu Branch Office
- Chubu Regional Office
- Kansai Regional Office
- Chugoku Regional Office

- Health Management Promotion Project
- Sustainability and Risk Management Division

Corporate Business Strategy Management Group
- Corporate Management Strategy Division *1
- Business Strategy Division *1
- Group Governance Division *1
- Research & Development Division
- Internal Auditing Division
- Finance Division
- Human Capital & General Affairs Division
- Project Management General Promotion Division
- Production Technology Division
- Procurement Division
- Quality Assurance Division
- Corporate Information Technology Division
- Security Risk Management Division

Sales Management Group
- Digital Transformation Platform Services Sales Division
- Public & Social Sales Division
- Financial Systems Sales Division
- Industrial & Distribution Systems Sales Division

Digitalization Promotion Management Group

Green Transformation Promotion Management Group *5

Solution Business Administration Group
- Advanced Support Business Expansion Promotion Division
- Maintenance Business Promotion Division

*1 The Business Strategy Planning Division, Group Management Promotion Division and Global Governance Division has restructured by function as the Corporate Management Strategy Division, Business Strategy Division and Group Governance Division.
*2 The Financial Platform Division has abolished and transferred its resources to the Financial Digital Transformation Division and Nationwide Platform Services Division.
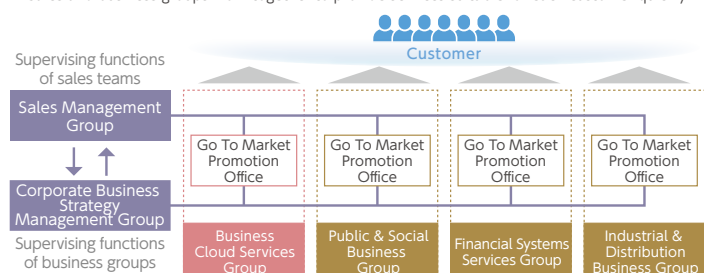*3 The Industrial & Distribution Systems Platform Division has changed its name to the Nationwide Platform Services Division, and transferred a part of the Industrial & Distribution Systems Platform Division to the Industrial & Distribution Digital Transformation Division.
*4 The Industrial & Distribution Solution Services Division has restructured as Industrial & Distribution Solution Services Division 1 and Industrial & Distribution Solution Services Division 2.
*5 Established April 1, 2023

Promote Go To Market strategies

This division was established to promote Go To Market strategies in all business groups (April 2022)
Sales and business groups work together to provide services suitable for each customer quickly

Customer

Supervising functions of sales teams

Sales Management Group

Corporate Business Strategy Management Group

Supervising functions of business groups

- Go To Market Promotion Office — Business Cloud Services Group
- Go To Market Promotion Office — Public & Social Business Group
- Go To Market Promotion Office — Financial Systems Services Group
- Go To Market Promotion Office — Industrial & Distribution Business Group

Directors and Executive Officers

*As of October 1, 2023

Title	Name
President and Chief Executive Officer	Setsuo Shibahara
Executive Vice President and Executive Officer Director	Keiichi Akino
Senior Vice President and Executive Officer Director	Masashi Asamaki
Senior Vice President and Executive Officer Director	Masatoshi Otsu
Senior Vice President and Executive Officer Director	Naoki Ono
Senior Vice President and Executive Officer Director	Takehiko Watanabe
Vice President and Executive Officer Director	Hiroshi Saito
Vice President and Executive Officer Director	Shinichi Hiraoka
Director (part time)	Masakazu Abe
Director (part time)	Hirotake Ichikawa
Director (part time)	Makoto Hagiwara
Director (part time)	Jinichi Hirano
Director (part time)	Chie Mashima
Director (part time)	Takahiro Yoshida
Auditor	Naohiko Tamiya
Auditor	Susumu Tamura
Auditor (part time)	Hideaki Kamada

Title	Name
Vice President and Executive Officer	Masayoshi Ogawa
Vice President and Executive Officer	Takashi Maeda
Vice President and Executive Officer	Tatsuya Mizoguchi
Executive Officer	Makoto Aoki
Executive Officer	Masaharu Akatsu
Executive Officer	Noriaki Iwaoka
Executive Officer	Masato Kakehashi
Executive Officer	Hirotoshi Terao
Executive Officer	Masatsugu Hase
Executive Officer	Kiyoshi Yamaguchi
Executive Officer	Hiromi Yoshida
Executive Officer	Jun Wada
Operations Officer	Tsutomu Omura
Operations Officer	Hiroaki Koiwa
Operations Officer	Norihiro Shimomura
Operations Officer	Hiroyuki Sugaya
Operations Officer	Takashi Tashiro
Operations Officer	Kenzo Chiba
Operations Officer	Makoto Horita
Operations Officer	Nobuhiko Yamawaki

Group Companies

*As of October 1, 2023

Head office, branch offices and regional offices of Hitachi Systems
- Head Office (Shinagawa, Tokyo)
- Tohoku Regional Office (Sendai, Miyagi)
- Kanto-Koshin'etsu Branch Office (Taito, Tokyo)
- Chubu Regional Office (Nagoya, Aichi)
- Kansai Regional Office (Osaka, Osaka)
- Chugoku Regional Office (Hiroshima, Hiroshima)

Group Companies (Domestic)
- Hokkaido Hitachi Systems, Ltd.
- Shikoku Hitachi Systems, Ltd.
- Kyushu Hitachi Systems, Ltd.
- Hitachi Systems Engineering Services, Ltd.
- Hitachi Systems Field Services, Ltd.
- Hitachi Systems Power Services, Ltd.
- SecureBrain Corporation

Group Companies (Overseas)
- Hitachi Systems Trusted Cyber Management Inc.
- Cumulus Systems Private Ltd.
- Hitachi Systems Security Inc.
- Hitachi Systems Security Europe SA
- Hitachi Sunway Information Systems Sdn. Bhd.
- Hitachi Sunway Information Systems (Singapore), Pte. Ltd.
- Hitachi Sunway Information Systems (Thailand), Ltd.
- PT. Hitachi Sunway Information Systems Indonesia
- Hitachi Systems Vietnam Company Ltd.
- Hitachi Sunway Data Centre Services Sdn. Bhd.
- Hitachi Systems India Pvt. Ltd.
- Hitachi Systems Network Technologies, Pte. Ltd.